

WILSON ASA

1st quarter report - 2014

Summary

- EBITDA in the quarter of MEUR 8,8
- Good development in the operating result 1st quarter 2014 (MEUR 3,0) compared to 2013 (MEUR -0,5)
- Net earnings level EUR 3 306/day, an increase of EUR 274/day compared to 1st quarter 2013

Figures in MEUR except daily figures and per share	1Q-2014	1Q-2013	4Q-2013	Changes	
				1Q-2013	4Q-2013
Daily income TC equivalent	3 306	3 032	3 255	274	51
Gross freight income	70,8	65,4	69,6	5,4	1,2
EBITDA	8,8	6,1	10,7	2,7	(1,9)
Operating result	3,0	(0,5)	4,0	3,5	(1,0)
Result from financial items	(3,0)	0,5	1,2	(3,5)	(4,2)
Result before tax and minority	0,0	0,0	5,2	0,0	(5,2)
Result per share / majority	(0,00)	(0,00)	0,12	(0,00)	-0,12

Wilson ASA – Business description

Wilson's main activity is the chartering and operation of small dry bulk vessels between 1 500 and 8 500 dwt. Wilson is a premier player in this market. Per 7th May 2014 the Wilson system operates 116 ships, whereof 85 are owning-wise controlled.

Wilson's strategy is to offer Norwegian and European industry competitive, reliable, flexible and long-term transportation services. By controlling large contract volumes and long-term contract portfolios, Wilson may optimize vessel operations and over time secure stable income levels. The company has adapted to the latest years weak markets by reducing the average length of the contract portfolio.

Result 1st quarter 2014

Gross turnover in the 1st quarter 2014 was MEUR 70,8 compared to MEUR 65,4 in the 1st quarter 2013. Net freight income, corresponding to ships income on TC basis, increased with MEUR 2,9 from MEUR 31,5 for the 1st quarter 2013 to MEUR 34,3 for the 1st quarter 2014. The earnings level in the quarter was EUR 3 306 compared to EUR 3 032 in the 1st quarter 2013.

The company's operating cost incl. TC hires and administration cost, but excluding depreciation was MEUR 25,7 in the quarter which was MEUR 0,1 higher than in the 1st quarter 2013. Cost to TC hire was MEUR 0,6 higher, operating cost ships including crew cost was MEUR 0,3 lower, whereas administration cost was MEUR 0,1 lower. Cost to TC hire increased due to more ships being hired in on TC in the 1st quarter 2014 compared to the 1st quarter 2013.

The operating result before depreciation (EBITDA) in the 1st quarter was MEUR 8,8 and was thus MEUR 2,7 higher than in the 1st quarter 2013. The increase was due to an improvement in net freight income.

The total depreciation in the group was MEUR 5,8 in the 1st quarter 2014 compared to MEUR 6,5 in the 1st quarter 2013. The reduction is primarily related to lower docking depreciation in the 1st quarter 2014 than the corresponding period in 2013.

The operating result for the 1st quarter 2014 became MEUR 3,0 compared to MEUR -0,5 for the 1st quarter 2013.

Result from financial items showed MEUR -3,0 in the quarter compared to MEUR 0,5 for the corresponding period in 2013. Financial items in the 1st quarter 2013 were amongst others affected by net agio of MEUR 2,8 and value changes on derivatives with MEUR 1,2. For the 1st quarter 2014 net agio was negative with MEUR 0,9 and value changes derivatives showed MEUR +0,8. Interest cost in the 1st quarter 2014 became MEUR 2,8 compared to MEUR 3,3 for the 1st quarter 2013.

WILSON ASA

1st quarter report - 2014

The company's result before tax became MEUR 0 for the 1st quarter 2014, which was corresponding to the 1st quarter 2013. The period result after tax for the quarter became MEUR 0 compared to MEUR -0,1 for the corresponding period for 2013.

Market

The company's earnings level became somewhat higher in the 1st quarter than in the 4th quarter. The earnings level expressed in daily figures (to equivalent net earnings per day) became EUR 3 306 in the quarter, an increase of EUR 51/day from the previous quarter (EUR 3 255). An increase in net earnings per day from the 4th to the 1st quarter is viewed as an improvement in the underlying market. The long lasting periods with bad weather in the 1st quarter contributed on the other hand to withdraw capacity from the market, which probably has affected the price setting in the market.

The contract coverage was 61 % in the quarter which was 7 % points higher than in the previous quarter (54 %) and 5 % points higher than in the corresponding period in 2013 (56 %).

The activity level in the 1st quarter 2014, measured as the number of voyage days, showed a decrease of 2 % compared to the previous quarter, but an increase of 4 % compared to the 1st quarter 2013. The changes in the activity level came as a function of a change in the number of ships hired on time charter and a difference of docking activity between the quarters.

Financing and capital structure

The company's book equity per 31.03.2014 was MEUR 101,8 compared to MEUR 101,9 per 31.12.2013. Book equity was thus 30 % both per 31.03.2014 and per 31.12.2013 of a total balance of MEUR 337,7 and MEUR 338,6 respectively. Including long term shareholder's loan the ratio was 38 % per 31.03.2014 compared to 37 % per 31.12.2013.

Interest bearing debt and leasing obligations amounted in total to MEUR 201,7 per 31.03.2014 compared to MEUR 207,0 per 31.12.2013 whereof mortgage debt and leasing obligations MEUR 174,1 and MEUR 180,0 respectively. Debt to related company was MEUR 25,2 per 31.03.2014 compared to MEUR 24,7 per 31.12.2013 where the changes were related to unrealized agio towards EUR on the underlying NOK-loans as well as accumulated interests on parts of the loans.

The company's liquidity position per 31.03.2014 was MEUR 8,7 in addition to an available credit facility of MNOK 55. Per 31.12.2013 the liquidity position was MEUR 11,6 in addition to the mentioned credit facility.

Prospects

The first quarter 2014 showed an improvement in net earnings compared to the corresponding period last year. The activity level was in main continued from the 4th quarter level and the spot market in the 1st quarter showed a positive development. Increased activity in Europe supports the positive trends in the market.

For the coming quarter the company expects an even development from the 1st quarter. On this background it is expected a somewhat higher operating result for the 2nd quarter than for the 1st quarter.

Financial principles for the quarterly report

The quarterly report has been established on the basis of international accounting standards (IAS 34).

**The Board of Directors of
Wilson ASA
Bergen, 7th May 2014**

WILSON ASA

1st quarter report - 2014

Profit and loss

Group

(All figures in TEUR)

OPERATING REVENUE AND EXPENSES	Q1 2014	Q1 2013	1.1 - 31.12. 2013
Freight income	70 779	65 395	268 153
Voyage related expenses	36 453	33 923	132 424
Ships income on TC basis	34 326	31 472	135 729
Other operating income	145	151	607
Total operating revenue	34 471	31 623	136 336
Profit/(loss) from purchase or sale of assets	0	0	- 1 160
Crew cost ships	8 267	8 720	34 074
Other operating expenses	6 363	6 252	23 537
T/C and BB hires	6 548	5 979	24 320
Administration expenses	4 501	4 619	17 375
Total operating expenses	25 679	25 570	99 306
Operating result before depreciations	8 792	6 053	35 870
Depreciations	5 779	6 529	25 577
Write down	0	0	0
Total depreciations and write down	5.779	6.529	25.577
Operating result (EBIT)	3 013	- 476	10 293
FINANCIAL INCOME AND COST			
Interest income	0	5	39
Share of result in non-consolidated investees	0	- 60	- 233
Agio	- 938	2 842	14 135
Value changes in financial instruments	835	1 191	236
Interest cost	2 782	3 300	12 199
Other finance cost	95	181	549
Financial result	- 2 980	497	1 429
Result before tax	33	21	11 722
Tax cost	38	144	298
Annual result	- 5	- 123	11 424
OTHER COMPREHENSIVE INCOME			
Translation differences	- 98	- 870	- 319
Purchase of jointly controlled companies	0	0	- 855
Other comprehensive income after tax	-98	-870	-1.174
Total result	- 103	- 993	10 250
Annual result - Majority share	- 5	- 111	11 424
Annual result - Minority share	0	- 12	0
	- 5	- 123	11 424
Total result - Majority share	- 103	- 981	10 250
Total result - Minority share	0	- 12	0
	- 103	- 993	10 250

WILSON ASA

1st quarter report - 2014

Balance

Group

(All figures in TEUR)

ASSETS	31.03.14	31.03.13	31.12.13
Fixed assets			
Intangible fixed assets			
Intangible fixed assets	0	215	0
Goodwill	20 632	20 632	20 632
Total intangible fixed assets	<u>20 632</u>	<u>20 847</u>	<u>20 632</u>
Tangible non-current assets			
Property	249	269	254
Vessels	271 033	284 411	274 774
Fixtures and furniture, office machines etc.	1 246	1 103	1 317
Total tangible non-current assets	<u>272 528</u>	<u>285 783</u>	<u>276 345</u>
Financial fixed assets			
Investments in non-consolidated investees	0	2 806	0
Loans to non-consolidated investees	0	656	0
Total financial fixed assets	<u>0</u>	<u>3 462</u>	<u>0</u>
Total fixed assets	<u>293 160</u>	<u>310 092</u>	<u>296 977</u>
Current assets			
Stores and fuel	7 178	7 648	7 890
Receivables			
Accounts receivable	14 221	15 314	13 780
Financial instruments	416	1 036	0
Other receivables	13 644	12 595	8 413
Total receivables	<u>28 281</u>	<u>28 945</u>	<u>22 193</u>
Andre markedsbaserte finansielle instrumenter	311	0	0
Cash at bank, at hand, etc.	8 728	7 327	11 583
Total current assets	44 498	43 920	41 666
TOTAL ASSETS	<u>337 658</u>	<u>354 012</u>	<u>338 643</u>

WILSON ASA

1st quarter report - 2014

Group

(All figures in TEUR)

SHAREHOLDERS' FUND AND LIABILITIES	31.03.14	31.03.13	31.12.13
Equity			
Paid-in capital			
Share capital (42,216,000 share a kr 5.-)	28 754	28 754	28 754
Total paid-in capital	<u>28 754</u>	<u>28 754</u>	<u>28 754</u>
Retained earnings			
Group funds	72 365	61 213	72 468
Total retained earnings	<u>72 365</u>	<u>61 213</u>	<u>72 468</u>
Minority interest	668	1 699	668
Total equity	<u>101 787</u>	<u>91 666</u>	<u>101 890</u>
Liabilities			
Accrued liabilities			
Accrued pension liabilities	1 419	1 281	1 419
Deferred tax	68	85	49
Total provisions	<u>1 487</u>	<u>1 366</u>	<u>1 468</u>
Other long term debt			
Interest-bearing liabilities to financial institutions	154 748	181 975	159 106
Liabilities to group company	25 157	25 654	24 656
Interest bearing leasing obligations	4 539	5 402	4 527
Financial instruments	1 649	2 108	1 645
Other long term debt	2 423	2 848	2 386
Total other long term liabilities	<u>188 516</u>	<u>217 987</u>	<u>192 320</u>
Current liabilities			
Current liability of long term debt	14 832	15 089	16 358
Overdraft facility	0	0	423
Accounts payable	10 962	11 428	9 513
Social security tax, withholding tax, etc.	1 251	1 367	1 316
Other short term liabilities	18 823	15 109	15 355
Total current liabilities	<u>45 868</u>	<u>42 993</u>	<u>42 965</u>
Total liabilities	<u>235 871</u>	<u>262 346</u>	<u>236 753</u>
TOTAL EQUITY AND LIABILITIES	<u>337 658</u>	<u>354 012</u>	<u>338 643</u>

The Board of Directors of Wilson ASA

Bergen, 7th May 2014

WILSON ASA

1st quarter report - 2014

Equity changes

	01.01-31.03 2014	01.01-31.03 2013	01.01-31.12 2013
Equity at the start of period	101 890	92 659	92 659
Actinor Bulk AS - new minority	0	0	-1 019
Total income and expenses	- 103	- 993	10 250
Equity at end of period	101 787	91 666	101 890

Cash flow statement

(All figures TEUR)	01.01-31.03 2014	01.01-31.03 2013	01.01-31.12 2013
Cash flow from operating activities	5 644	4 956	27 445
Cash flow from investing activities	-2 278	-1 035	-9 445
Cash flow from financing activities	-6 221	-6 088	-15 911
Changes in bank deposits and cash at hand	-2 855	-2 167	2 089
Bank balances and cash at hand at start of period	11 583	9 494	9 494
Bank balances and cash at hand at end of period	8 728	7 327	11 583

WILSON ASA

1st quarter report - 2014

Notes to the quarterly report

Note 1 – Accounting principles

The interim report has been established according to the IFRS requirements for interim reporting, IAS 34. The Financial Statement for 2014 has been established according to the IFRS standards, the same accounting principles that have been applied and explained in the Annual Report for 2013.

EUR is used as functional- and reporting currency. Figures are stated in whole 1 000 (TEUR). Comparative figures for 2013 have been recalculated from NOK to EUR.

Note 2 – Segment information

2 000 dwt / System

Net operating income in the segment showed MEUR 7,2 in the 1st quarter 2014 compared to MEUR 6,2 in the 1st quarter 2013. The operating result became MEUR 1,8, which was MEUR 0,8 better than the corresponding period in 2013.

Booked value ships per 31.03.2014 showed MEUR 24,7 compared to MEUR 25,4 per 31.12.2013.

3 - 4 500 dwt

The operating result in the segment showed MEUR 0,8 for the quarter compared to MEUR -1,7 in the 1st quarter 2013. Net operating income increased with MEUR 2,1 from MEUR 13,5 in the 1st quarter 2013 to MEUR 15,6 in the 1st quarter 2014. At the same time operating cost and depreciation showed a cost of MEUR 12,1 and MEUR 2,7 respectively for the 1st quarter 2014 compared to MEUR 12,3 and MEUR 2,9 for the 1st quarter 2013.

Booked value ships showed MEUR 120,5 per 31.03.2014 compared to MEUR 122,0 per 31.12.2013.

6 – 8 500 dwt

The segment showed net operating income of MEUR 9,4 in the quarter, which was an increase of MEUR 0,5 compared to the 1st quarter 2013. The operating result in the quarter showed MEUR 1,1 which was an improvement of MEUR 1,1 compared to the 1st quarter 2013.

Booked value ships showed MEUR 113,5 per 31.03.2014 compared to MEUR 114,4 per 31.12.2013.

Other

The company's wholly owned container activity Euro Container Line AS is included in this segment.

In total the segment showed total net operating income of MEUR 2,2 for the quarter which was MEUR 0,9 lower than the corresponding quarter 2013. The operating result showed MEUR -0,7 which was a decrease of MEUR 0,9 compared to the 1st quarter 2013.

Booked value ships showed MEUR 12,7 per 31.03.2014 compared to MEUR 13,0 per 31.12.2013.

WILSON ASA

1st quarter report - 2014

01.01.-31.03.14	2 000 dwt / system	3 500 - 4 500 dwt	6 000 - 10 000 dwt	Other **	Sum
Operating income	7 248	15 638	9 424	2 161	34 471
Operating expenses *	4 625	12 120	6 537	2 397	25 679
Operating result before depreciations (EBITDA)	2 623	3 518	2 887	- 236	8 792
Depreciations	797	2 715	1 824	443	5 779
Operating result (EBIT)	1 826	803	1 063	- 679	3 013
Ships net book value	24 693	120 505	113 485	12 661	271 344
whereof					
Ships aquisition					0
Ships being built					0
	3 678	7 628	5 994	3 332	20 632
	Import	Export	Domestic	Abroad	Sum
Operating income	9 307	9 307	1 724	14 133	34 471
in %	27%	27%	5%	41%	100%

* Operating expenses includes TC hires

** Includes profit and loss from sale of ships

01.01 - 31.03.13	2 000 dwt / system	3 500 - 4 500 dwt	6 000 - 10 000 dwt	Other **	Sum
Operating income	6.168	13.545	8.878	3.032	31.623
Operating expenses *	4.115	12.307	6.912	2.236	25.570
Operating result before depreciations (EBITDA)	2.053	1.238	1.966	796	6.053
Depreciations	1.040	2.939	2.024	526	6.529
Operating result (EBIT)	1.013	-1.701	-58	270	-476
Ships net book value	26.694	123.562	120.055	14.100	284.411
whereof					
Ships aquisition	-	-		-	0
Ships being built					0
	3.678	7.628	5.994	3.332	20.632
	Import	Export	Domestic	Abroad	Sum
Operating income	7.590	9.803	2.214	12.017	31.623
in %	24%	31%	7%	38%	100%

* Operating expenses includes TC hires

** Includes profit and loss from sale of ships

WILSON ASA

1st quarter report - 2014

Year 2013	2 000 dwt / system	3 500-4 500 dwt	6 000- 8500 dwt	Annet	Sum
Operating income	26 562	60 245	37 313	12 216	136 336
Loss sale of ships			- 1 160		- 1 160
Operating expenses	16 937	47 129	26 284	8 956	99 306
Operating result before depreciation (EBITDA)	9 625	13 116	9 869	3 260	35 870
Depreciation	3 558	11 326	8 498	2 195	25 577
Write down					0
Operating result (EBIT)	6 067	1 790	1 371	1 065	10 293
Ships net book value whereof	25 397	122 002	114 364	13 011	274 774
Ships aquisition		4 000	- 1 808		2 192
Ships being built					0
Booked value goodwill	3 678	7.628	5 994	3 332	20 632
Year 2013	Import	Eksport	Innenriks	Utenriks	Sum
Operating income	35 447	40 901	6 817	53 171	136 336
as %	26%	30%	5%	39%	100%

Note 3 – The company's major shareholders

The company's share capital as of 31.03.2014 consisted of 42 216 000 shares at NOK 5 totaling TNOK 211 080.

Major shareholders per 31.03.2014:

Name	Shares	Owning share	Voting share
Caiano AS	38 070 599	90,18%	90,18%
Pareto Aksje Norge	950 000	2,25%	2,19%
Ivan AS	623 000	1,48%	1,48%
Slethei AS	468 954	1,11%	1,11%
Sum > 1 % owning share	40 112 553	95,02%	94,96%
Sum other	2 103 447	4,98%	5,04%
Total shares	42 216 000	100,00%	100,00%

Through the related party Caiano AS, Kristian Eidesvik controls in total 90.18 % of Wilson ASA.

+ + +

In case of contradiction between the Norwegian and the English version of this Report, the Norwegian version shall prevail.